



May 6, 2016

To Whom It May Concern:

I am pleased to write that Biscuitville has enjoyed a tremendous improvement to the quality and efficiency of our parking lot lighting by SIB Lighting, and I would like to recommend them to my peers.

SIB Lighting performed a full audit of our lighting prior to the project, which included analysis of return on investment. The review was comprehensive and allowed us to fully understand the myriad benefits of replacing lights; including improvement in lighting quality and significant energy savings that made the economics of the transaction compelling.

SIB helped analyze the current light levels in the parking lot, and after a full analysis, they re-designed and engineered a lighting layout. This resulted in an improvement of over 100% in light levels and much more even coverage.

We are extremely pleased with the results of the project and as a result, we are adding additional locations to retrofit. We wouldn't hesitate to work with SIB Lighting again, and we believe any business would benefit from their service.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jonathan Fishel", is written over the printed name. The signature is fluid and cursive, with a large initial "J" and a long, sweeping tail.

Jonathan Fishel