

# ILDERTON

## Conversion Company

Accessible Vehicle Solutions

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[ildertonVANS.com](http://ildertonVANS.com)



Ilderton Conversion Company is committed to quality and customer service. Helping people across the country regain their mobility, we've specialized in the assessment and installation of adaptive equipment in new and used accessible vans for more than 38 years. Ilderton is committed to ensuring our customers -- both individuals and companies -- have the right vehicles to suit their needs.

Part of this commitment to our customers' means that we maintain effective, efficient operations at our facilities across the southeast. We met with SIB Lighting to discuss an LED lighting retrofit for two of our North Carolina locations with the goal of reducing expenses and improving visibility and subsequently, productivity.

We're extremely pleased with the results from SIB Lighting. Their extensive product knowledge and industry experience meant that they designed a custom solution for Ilderton, not just sold us the latest new product. The results are astounding.

In our High Point facility, our energy consumption is reduced by 71% and we'll see a lifecycle savings of approximately \$38,000. Not only that, rebates funded 20% of the project! In our Charlotte location, we're seeing an energy cost reduction of 76% with rebates funding 13% of the project. Our facilities are brighter and visibility has greatly improved, leading to a boost in productivity and employee morale.

We're extremely pleased and glad we chose SIB Lighting as our partner for this upgrade.

Thank you,

A handwritten signature in black ink that reads 'Randall G. Brown'.

Randall G. Brown  
Director of Operations  
Ilderton Conversion Company