



To whom it may concern:

Cerro Fabricated Products (CFP) is located in Weyers Cave, Virginia in the beautiful Shenandoah Valley. CFP was originally established in 1915. We specialize in precision forging, machining, and heat treating of brass, aluminum, and other nonferrous materials, supplying an array of complex parts to customers in demanding markets nationwide. Our team is renowned for our ability to solve our customers' biggest challenges creatively to deliver premium-quality components with short lead times. With complete in-house capabilities and the flexibility and precision needed to provide value even in niche markets, CFP is a trusted industry leader.

We were not happy with the lighting in our production areas, as well as our offices and parking lot. We engaged the services of SIB Lighting and they retrofitted and replaced 660 fixtures with American lights that carry a 10-year warranty. As an added bonus, SIB Lighting secured rebates for us that funded around 40% of the project. We also are anticipating a pay back period of 1.2 years with an estimated life cycle savings of \$1,066,215 over the next 10 years.

Led by David Etzler, a LC (Lighting Certified) Practitioner, SIB Lighting was very knowledgeable and professional, and we would highly recommend their services.

Regards,

Andy Cash
Facilities Manager

A handwritten signature in black ink that reads "Andy W. Cash". The signature is written in a cursive, flowing style.